

Avotus Strengthens Its Client Facing Teams

MISSISSAUGA, Ontario – June 06, 2011 – Avotus Corporation, a leading provider of Expense Management Services, including Telecom Expense Management (TEM), eProcurement, and Usage Management solutions, announced today that they are further strengthening their client facing teams in North America.

Avotus has named Michael Grocock as Vice President of Sales for North America. Mike is an industry veteran, is an experienced sales leader and will drive new revenues and growth across all business lines at Avotus.

Avotus has also named Steven Saliani as Vice President of Account Management for North America. Steve has 15+ years of experience in sales and delivery in the Telecom Expense Management industry and has been with Avotus for over three years.

Avotus's client engagement model will combine local account managers supported by global client engagement and service delivery teams.

"Avotus will continue to strengthen its commitment to quality, customer satisfaction and excellence while addressing the real needs of our customers" said Sumer Shankardass, CEO of Avotus. "We continue to invest in getting closer to our customers locally, while building a foundation to support their needs globally. This change will enable us to understand our customers' needs better, in order to develop products, services and solutions to satisfy these needs. Both Mike and Steve are building their teams and our customers can expect great things from them!"

About Avotus Corporation

Avotus changes the way companies source, procure, and manage their communications services and assets. By combining technology, automation, and domain expertise under the Avotus Adaptive Communications™ model, Avotus is helping Global 2000 companies transform their telecommunications spend. This strategic set of services includes Communications Assessment capabilities, which help identify, diagnose and understand business problems and opportunities; Advisory Services, which provide valuable insight into clients' telecom challenges and offer both technical and business process-related solutions which bring enhanced value to our clients; Managed Services, which provide specific business process and service support; and Outsourcing Services, which completely transform a company's operations and provide third party hosting of a company's communications infrastructure.

Avotus has a 30-year history of empowering companies of all sizes to gain lasting control over their complete worldwide communications environment through the effective management of their voice, mobile and wireless, data and converged communications spend. For more information, visit http://www.avotus.com.

###

Avotus Corporation is a registered trademark and Avotus Intelligent Communications Management and Avotus WebAuction are trademarks of Avotus Corporation. All other trademarks are the property of their respective owners.

Avotus Contact: divya.singh@avotus.com 1-877-AVOTUS-1

Avotus Media Contact:
Michael Gallo
Gutenberg Communications
212-239-8594
mgallo@gutenbergpr.com